

January 18, 2008

The MoneyTree™ Report

Overview of Venture Capital Investments Fourth Quarter 2007

PricewaterhouseCoopers/National Venture Capital Association
MoneyTree™ Report

based on data from Thomson Financial

Host of the Analyst Call



Emily Mendell
Vice President of Strategic Affairs and Public Outreach
National Venture Capital Association

With fifteen years of broad-based experience in the business-to-business markets, Emily Mendell is responsible for communications, media relations and public affairs for the National Venture Capital Association.

Emily began her work with the NVCA in 2000 as a managing principal of The Weiser Group, a strategic communications firm. At The Weiser Group, she specialized in designing and implementing public relations and marketing strategies, and developing editorial materials and targeted collateral pieces for clients. Her industry expertise includes financial services, private equity, transaction processing, and electronic commerce.

Prior to joining The Weiser Group, Emily served as Director of Strategic Marketing and Communications for Integrion Financial Network, a consortium of 18 banks, IBM and Visa. While at Integrion, Emily was responsible for all corporate communications, including the organization's positioning with the media and its marketing activities.

Emily has previously held various management positions at CoreStates Financial Corp including Vice President of Strategic Business Development. Emily is a cum laude graduate of The Wharton School, University of Pennsylvania, where she earned a Bachelor of Science degree in Economics with a concentration in Finance and Management.

Overview

- ❑ National Fourth Quarter Results

- ❖ \$ Invested and # Deals by Quarter
- ❖ Investments by Stage of Development
- ❖ Investments by Industry/Sector
- ❖ First-time Financing

- ❑ PricewaterhouseCoopers Commentary on Results

- ❑ NVCA Commentary on Results

- ❑ Canaan Partners

- ❑ Quaker BioVentures

- ❑ MoneyTree Report Q&A

Thomson Financial

Matthew Toole
Research Director, Private Equity
Thomson Financial

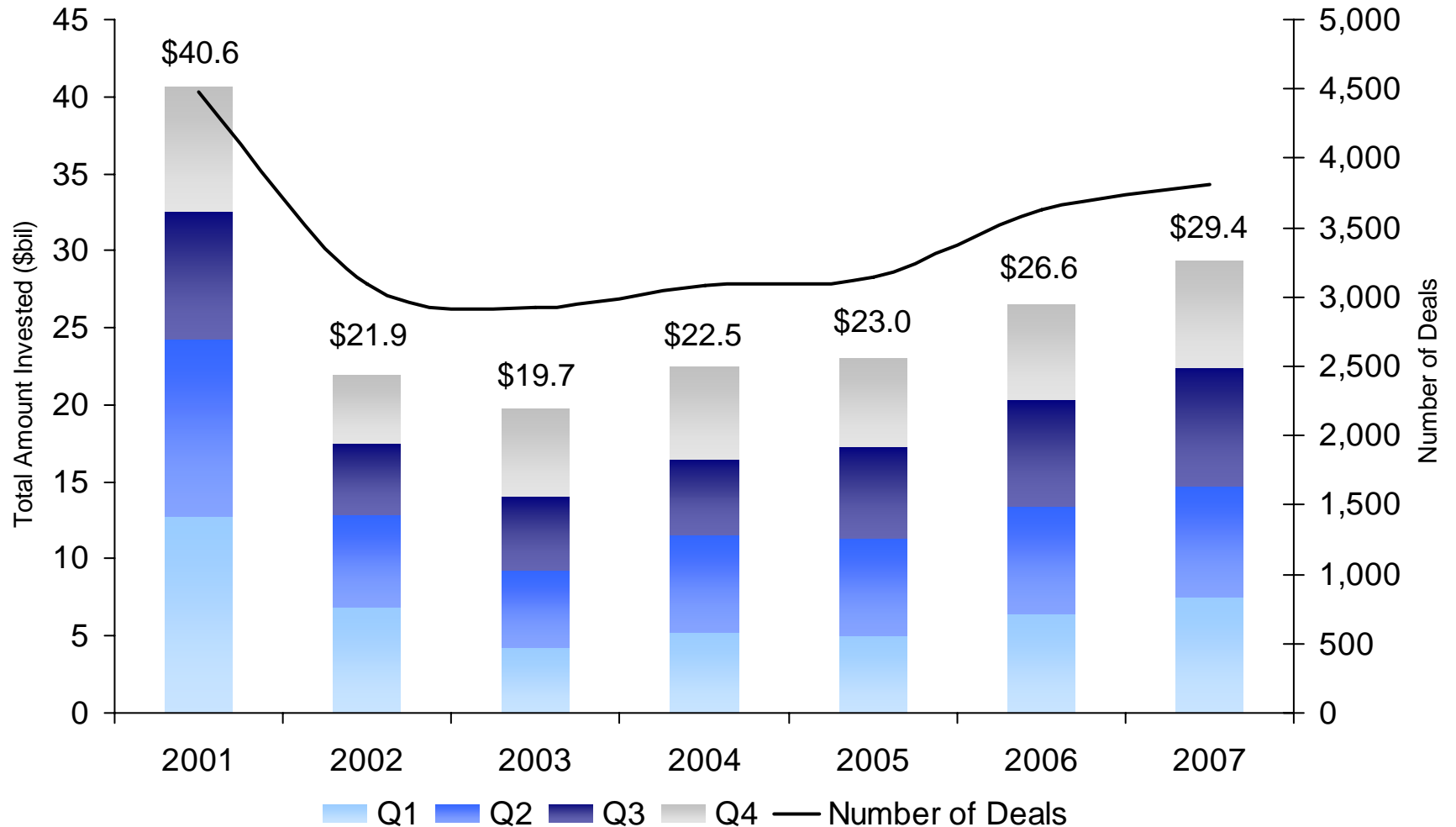
Matthew Toole is the director of research for Thomson Financial's Investment Banking content, which includes mergers & acquisitions, venture capital, private equity and capital markets.

Prior to this appointment, Matthew managed Thomson Financial's capital markets content strategy and development including debt and equity research and banking contributor relations. Matthew started his career as a research analyst in the fixed income group at Thomson Financial Securities Data.

Matthew received his Bachelor of Science in Biology from Providence College

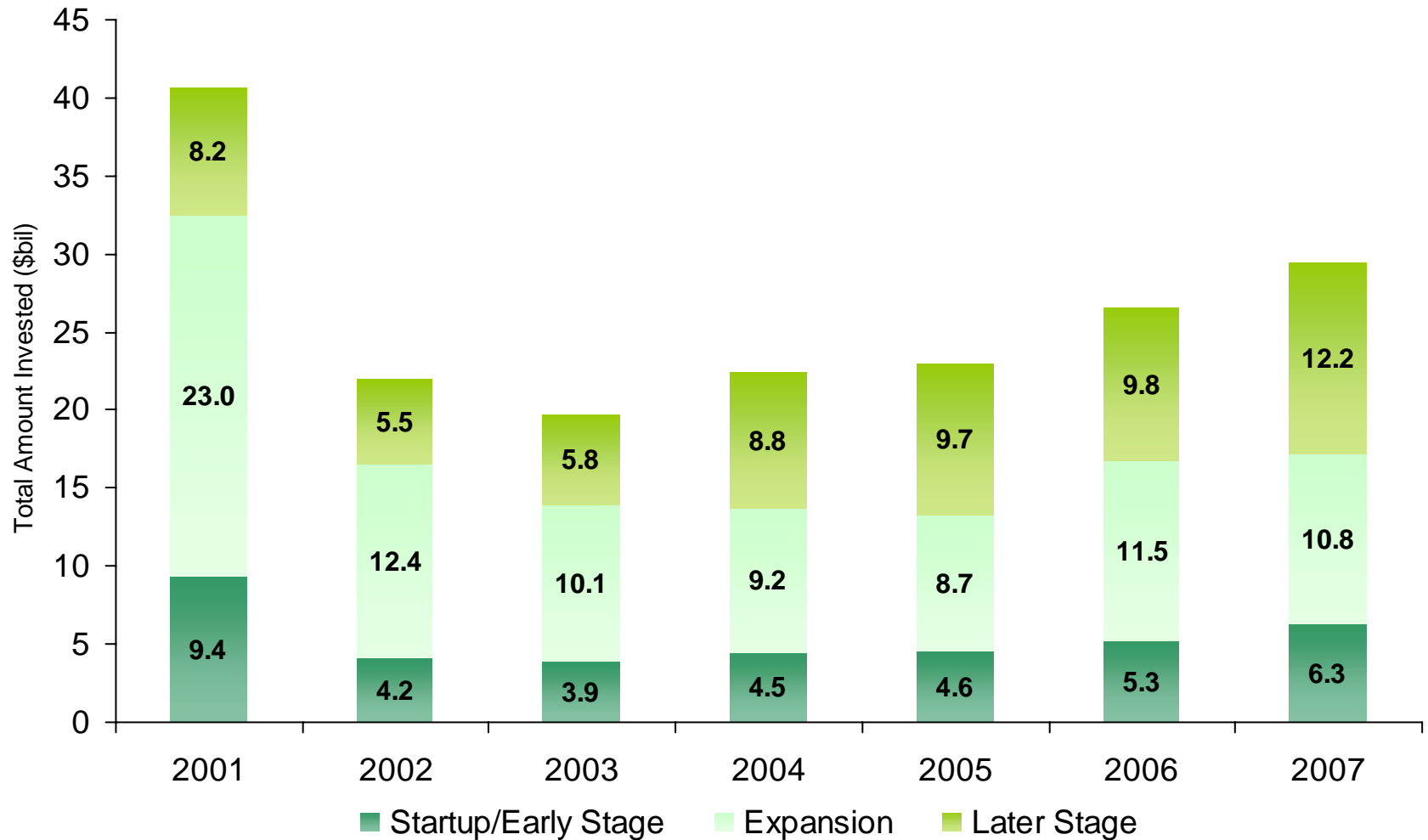
Investments Maintain Steady Pace through 2007

US Venture Capital Investments: 2001-2007

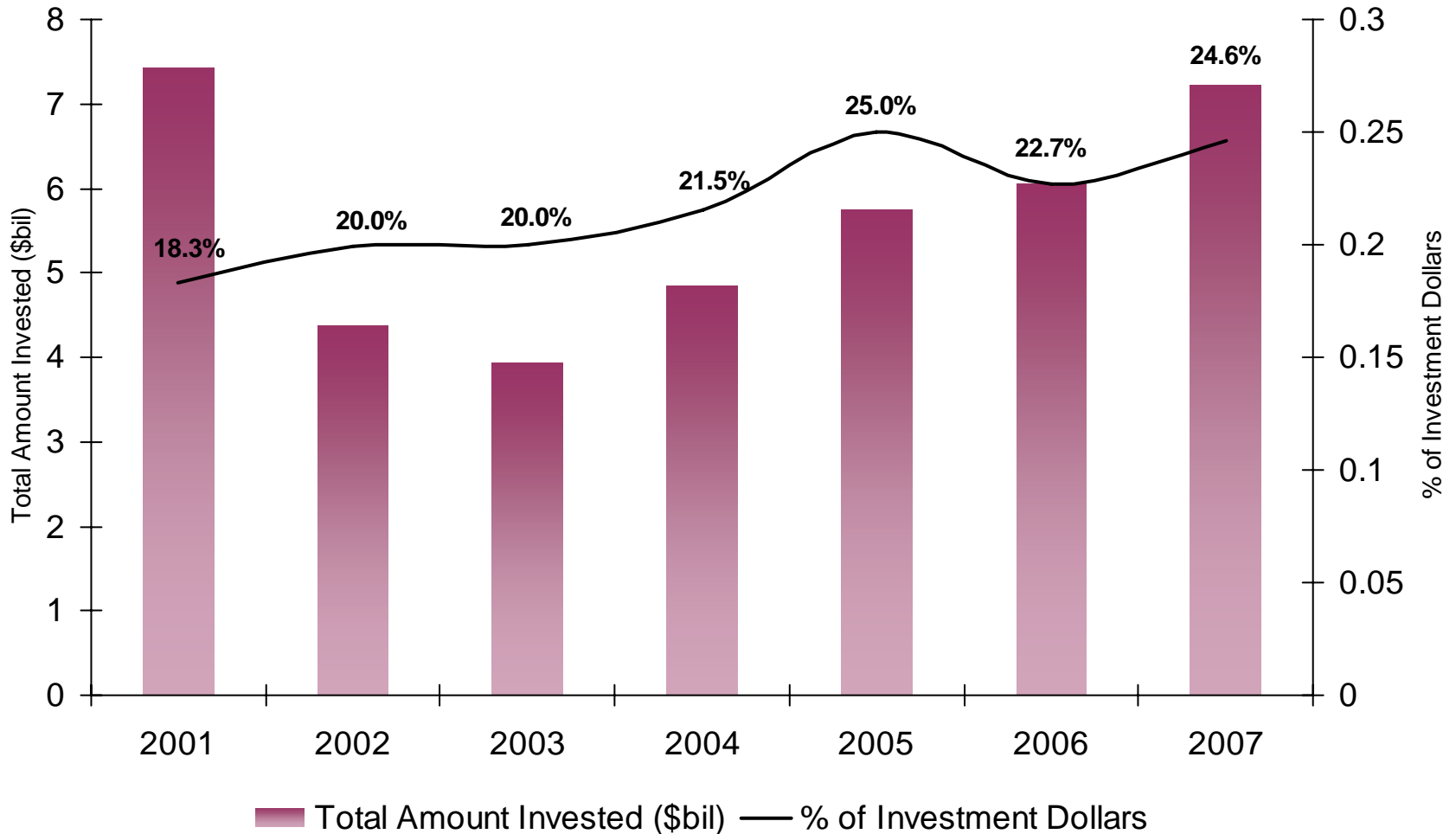


Bulk of the \$\$ Going to Expansion & Later Stage Deals

US Venture Capital Investments: 2001-2007

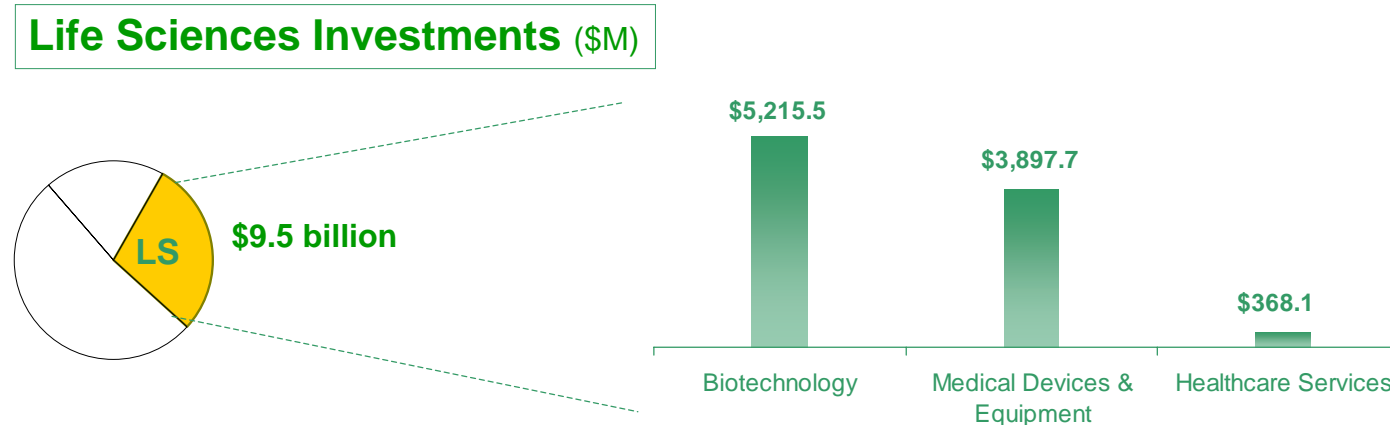
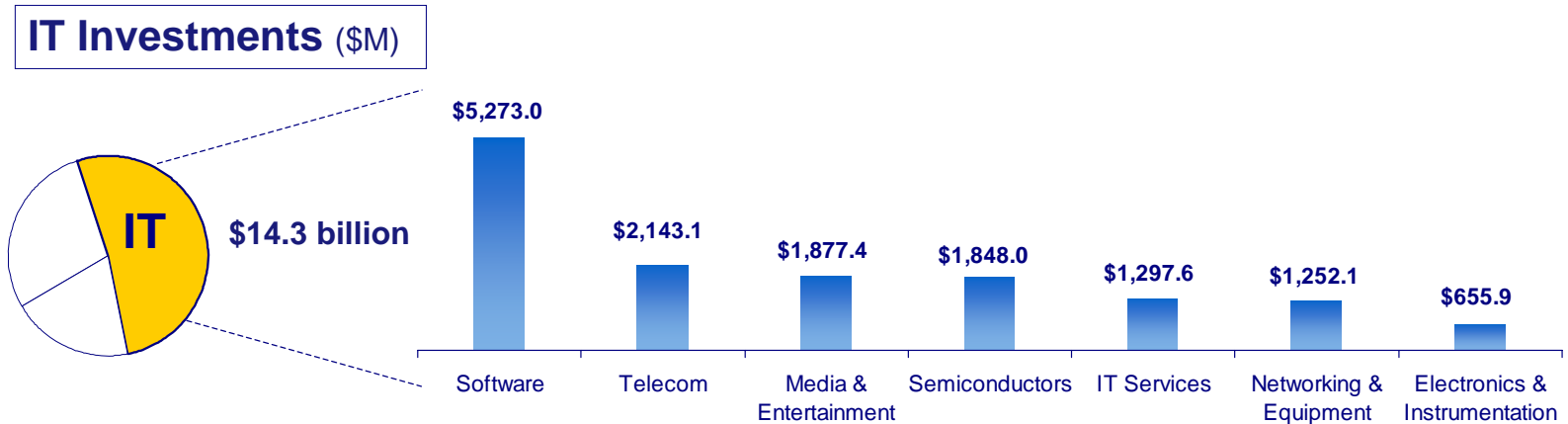


First Sequence Financing accounts for 25% of 2007 venture capital investments



Software and Biotech Have Investor's Interest

US Venture Capital Investments By Industry – 2007



PricewaterhouseCoopers



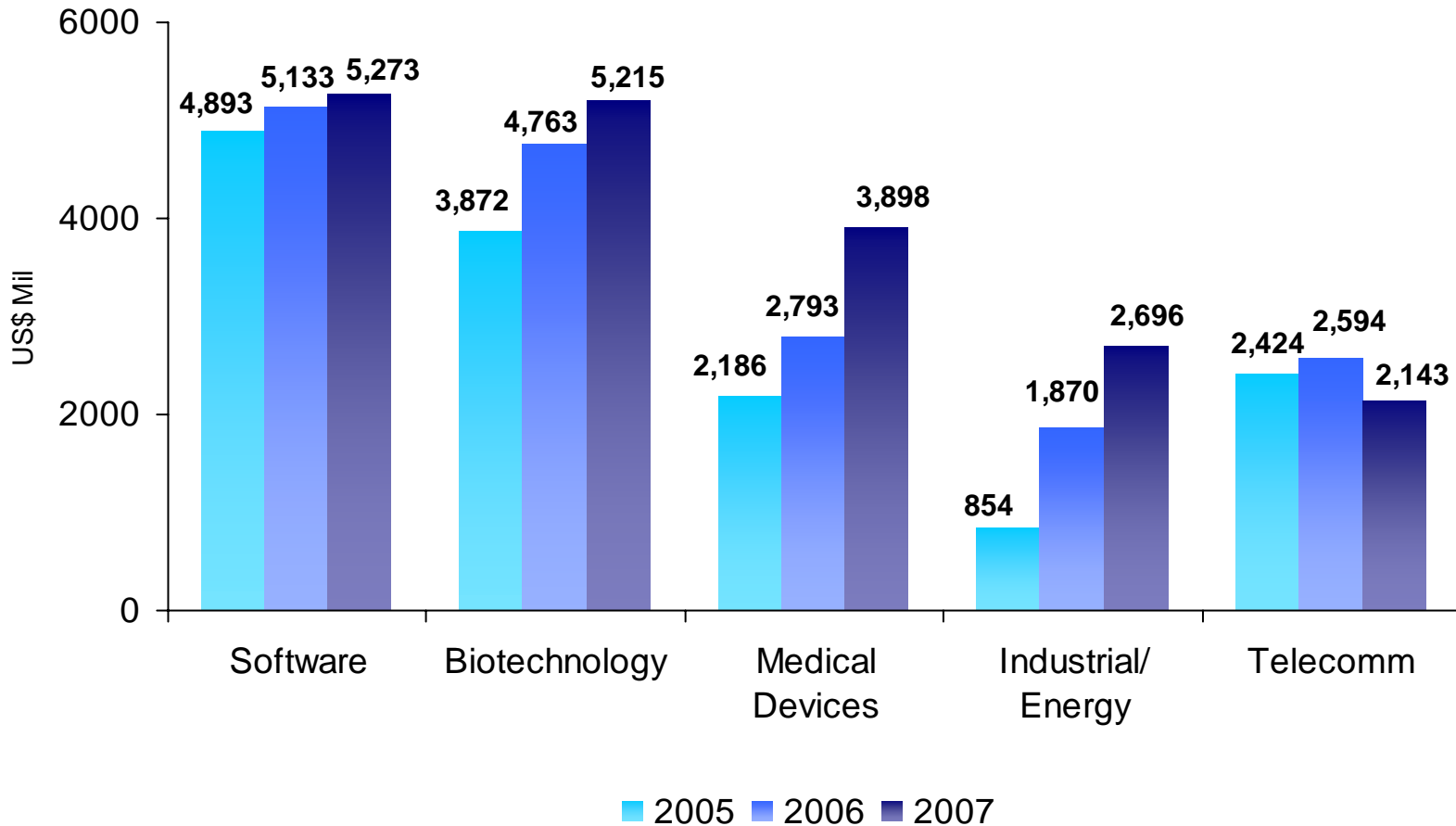
Tracy T. Lefteroff
Global Managing Partner
Private Equity & Venture Capital and Life Sciences Industry Services

As Global Managing Partner of Private Equity and Venture Capital as well as Life Sciences Industry Services, Mr. Lefteroff is in charge of services provided to the venture capital community, venture-funded technology companies and publicly-held, privately-owned and venture-funded life sciences companies worldwide. Mr. Lefteroff has been key to the development of strategic collaborative agreements with many of the major international pharmaceutical companies and has recently assisted in several high profile industry mergers. He also co-authored the Firm's Practice Standards and Aids for the Life Sciences Industry.

Mr. Lefteroff currently serves on the Board of Directors of the Stanford Venture Laboratory and the California Healthcare Institute. He has served as Treasurer of the Washington State Biotechnology Association, Chairman of the MIT Enterprise Forum of the Northwest and as a Committee Member of the Washington Society of CPA's High Technology Committee. He is also a member of the American Institute of Certified Public Accountants and the California, Washington and Idaho Societies of CPA's. Mr. Lefteroff has been with PricewaterhouseCoopers for approximately 16 years, including three years in the Seattle, Washington office, where he was extensively involved with the Firm's venture capital and life sciences clients. Today he resides in the San Jose, California office.

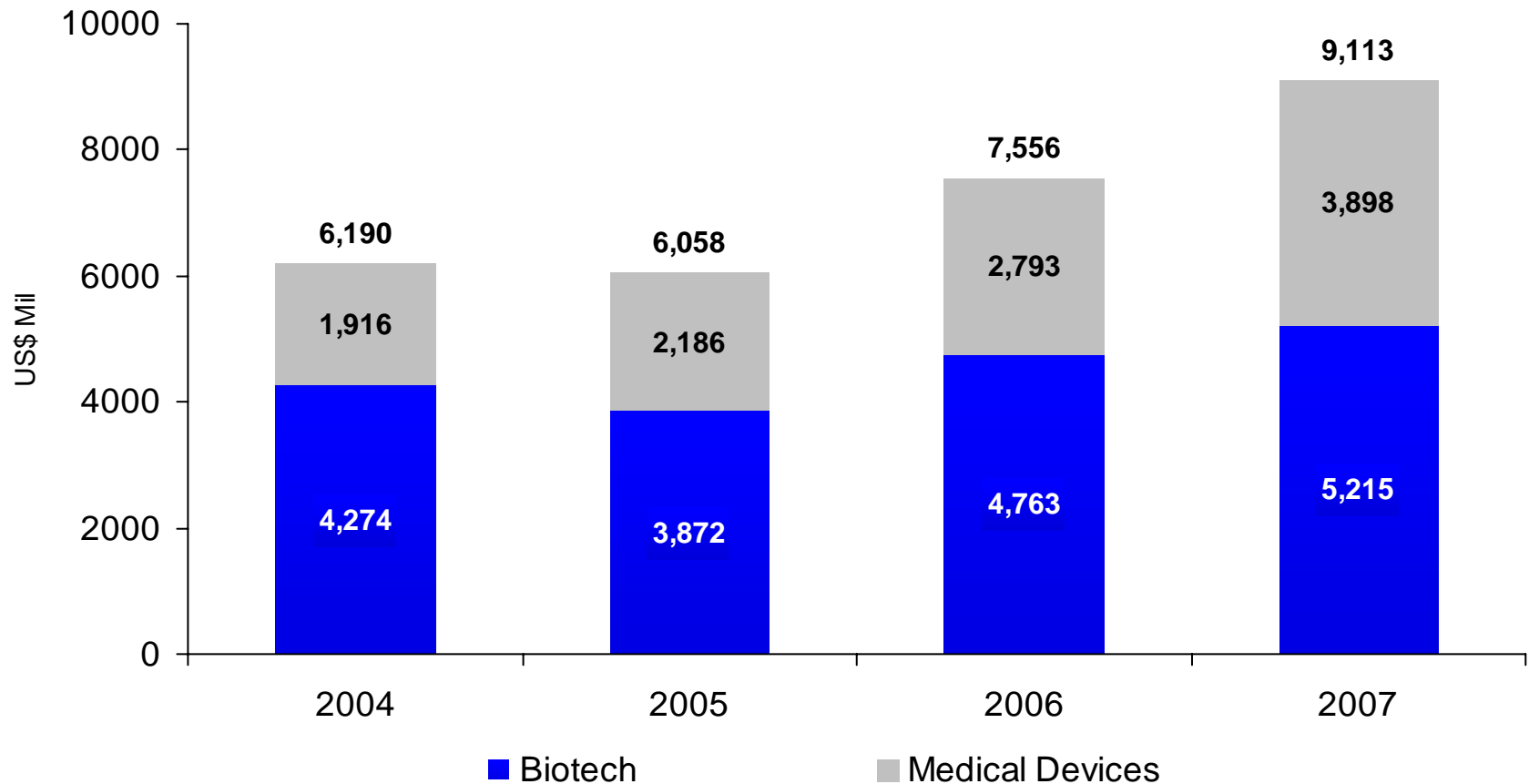
Investment Activity – Top Industries

2005 - 2007



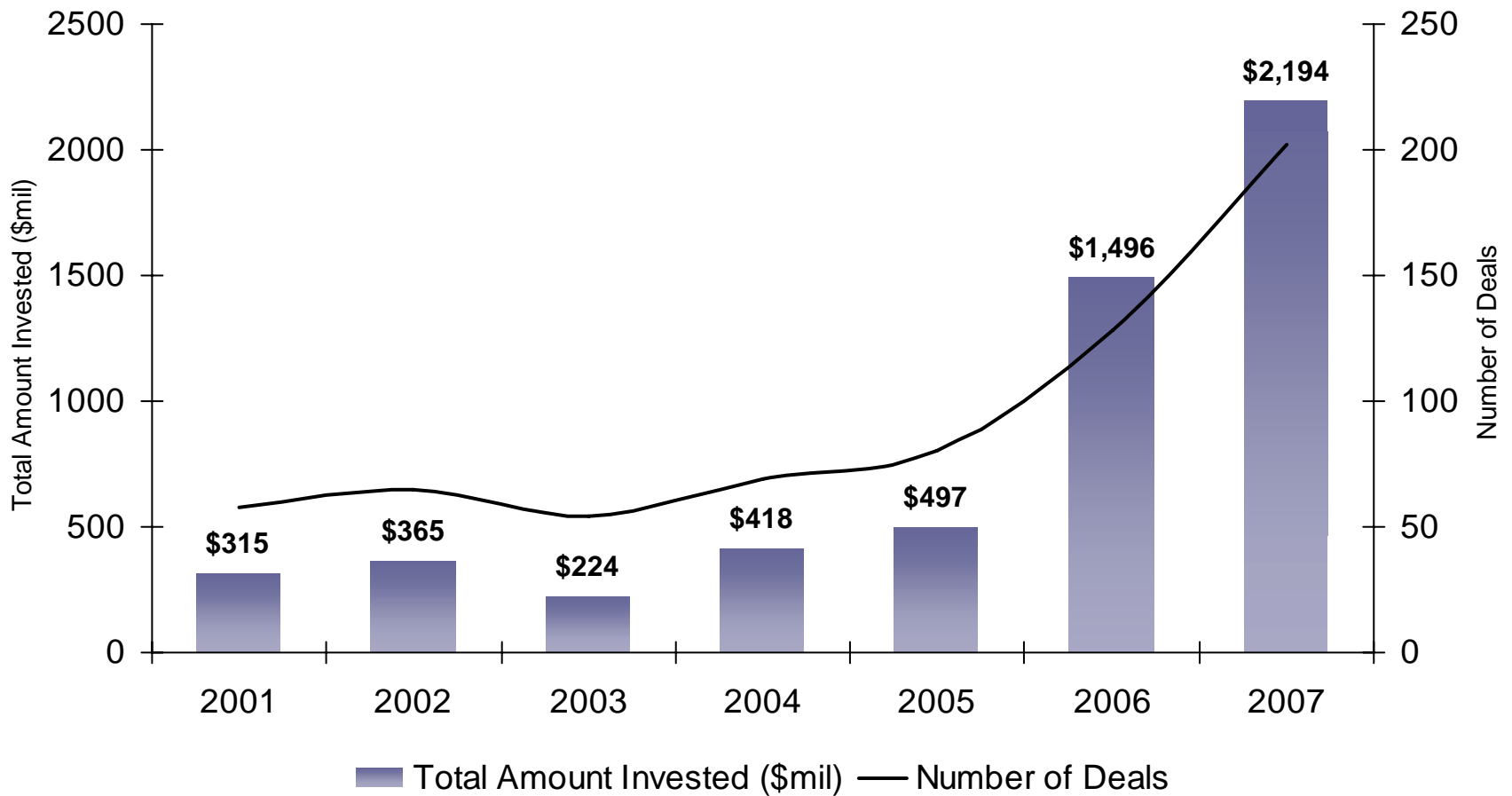
Life Sciences Investment Activity

2004 – 2007



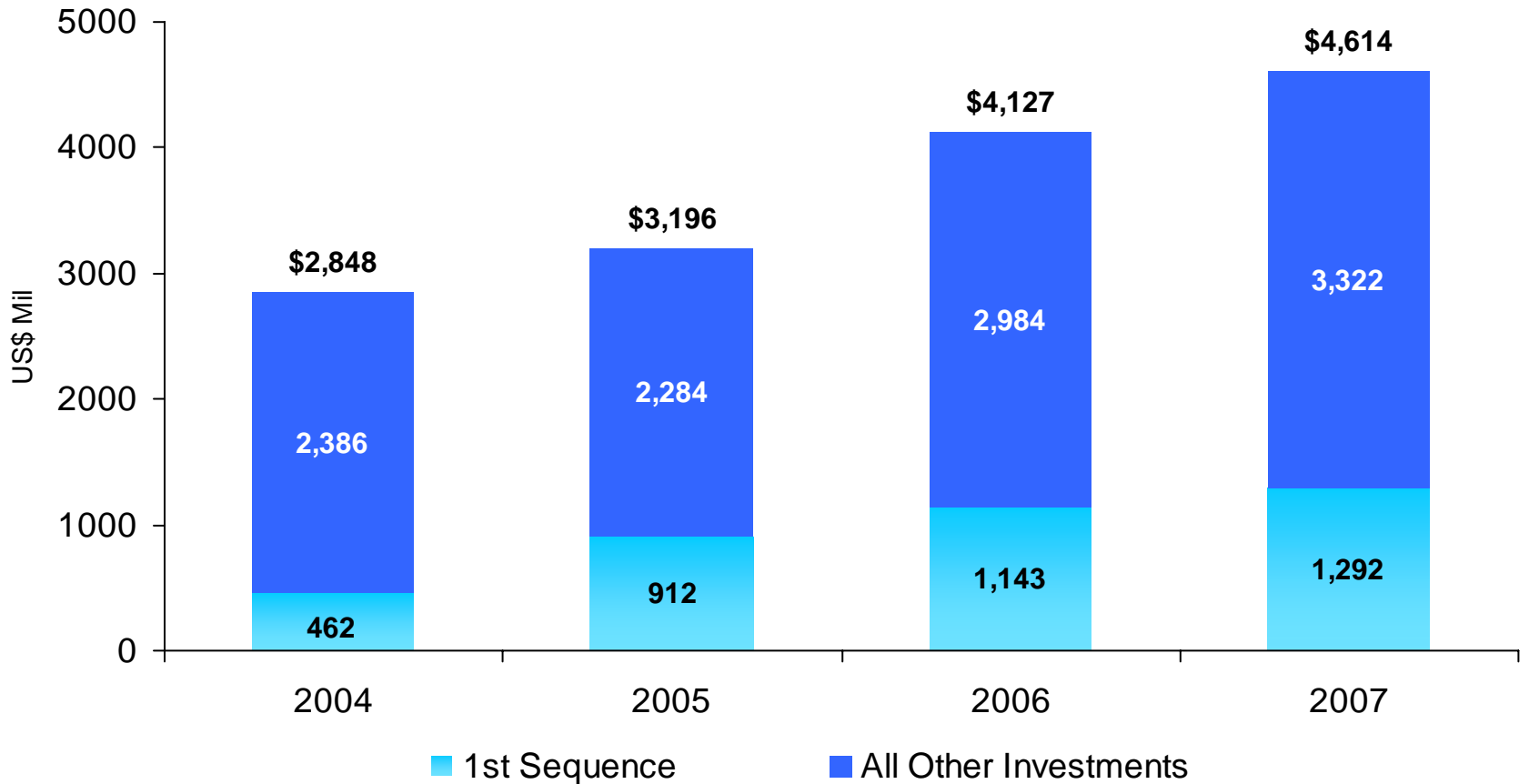
Clean Technology Investment Activity

2001 – 2007



Internet Specific Investment Activity

2004 – 2007



National Venture Capital Association



John S. Taylor
Vice President of Research
National Venture Capital Association

John S. Taylor is Vice President of Research at the National Venture Capital Association (NVCA) which is based in the Washington, DC area. He is responsible for developing and overseeing association data and research efforts. The key element in this effort is the creation of a research consortium which was announced in 1998 involving the NVCA, Thomson Venture Economics, and the Ewing Marion Kauffman Foundation. In December 2001, PricewaterhouseCoopers joined the team and the tri-branded MoneyTree™ survey became the definitive source for venture capital investment information. This team was created to ensure accurate, impartial, durable, and practical data on the venture capital and private equity industries. He joined the NVCA in 1996.

Mr. Taylor is frequently quoted by major newspapers and magazines on the subject of venture capital and private equity and has recently provided live commentary on CNBC, CNNfn, Bloomberg radio, and NPR Morning Edition.

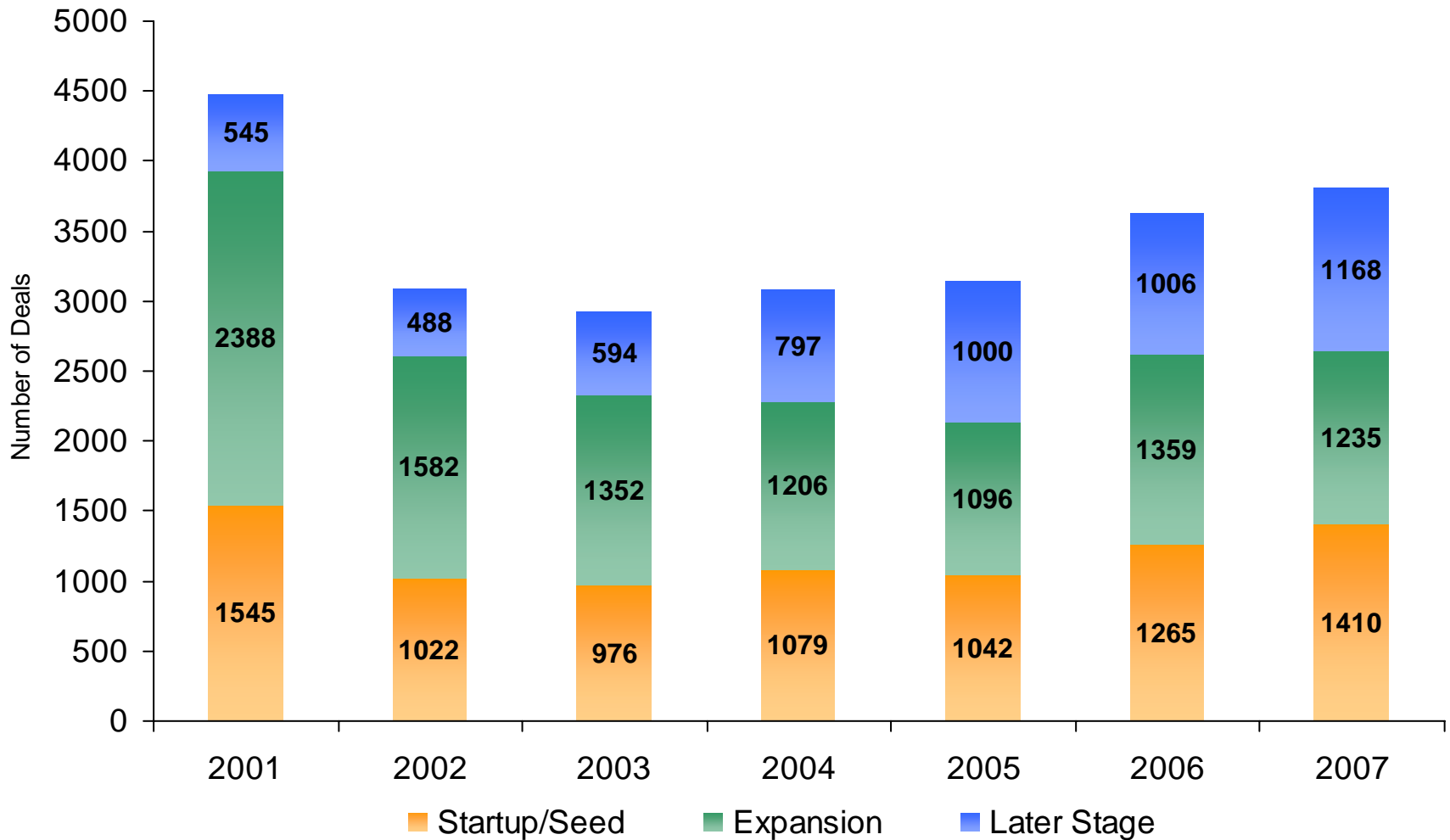
Mr. Taylor's career began with the company now known as Accenture where he was a senior consultant advising small business clients. He has since held senior product manager and IT positions in both large and small organizations. At a national computer services provider, he helped develop a new generation of minicomputer and microcomputer products for the residential real estate industry.

He has served as a board member of both for-profit businesses and non-profit organizations. In 1998, he was awarded the Maryland Governors Citation for outstanding volunteer service. He recently joined the Advisory Board of the Center for Private Equity and Entrepreneurship at the Amos Tuck School.

He received an MBA degree from the Amos Tuck School at Dartmouth College, and a BS degree in chemistry from Dickinson College.

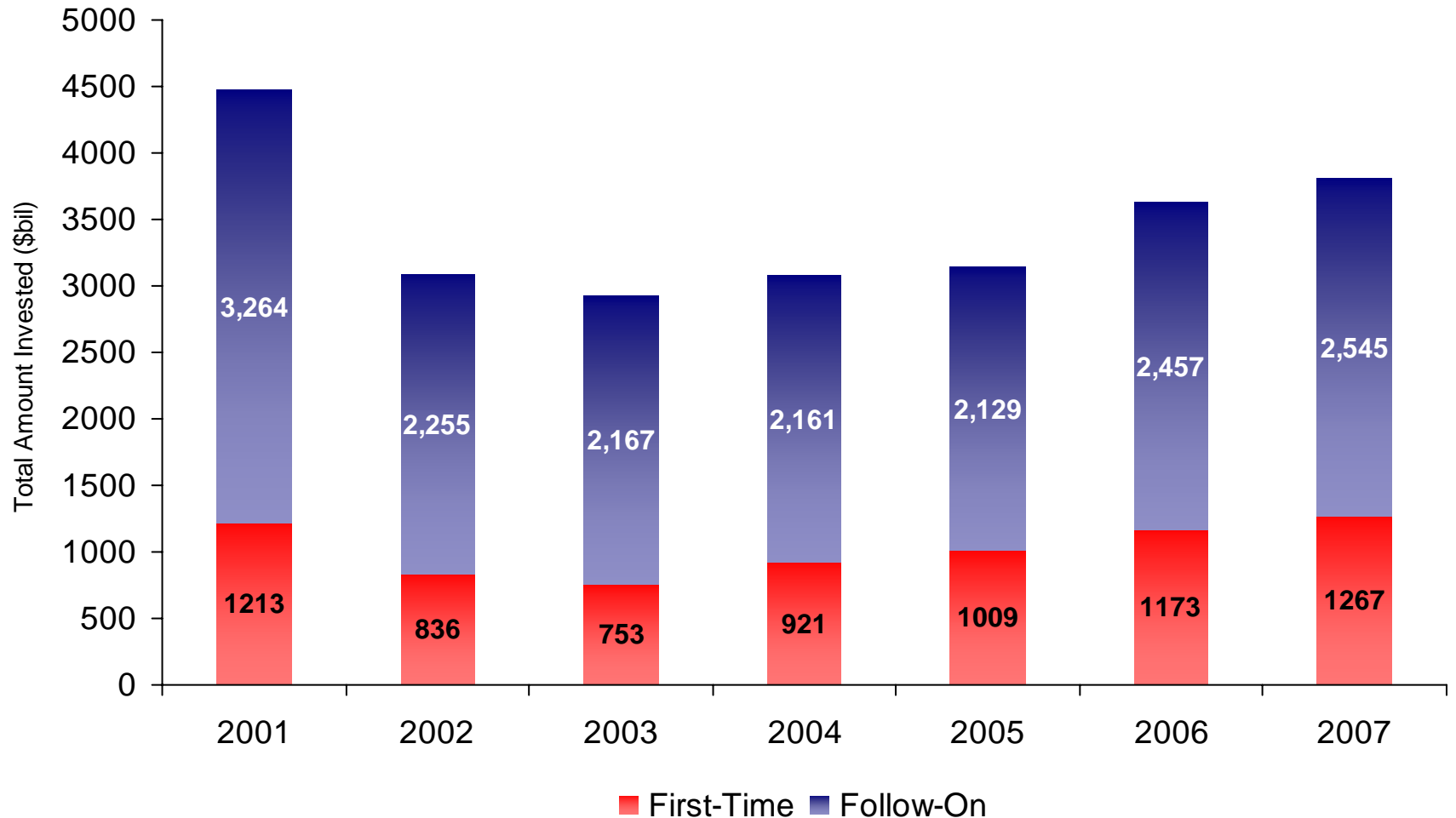
Number of Deals by Stage

US Venture Capital Investments: 2001-2007



Number of First-Time vs. Follow-On Deals

US Venture Capital Investments: 2001-2007



Canaan Partners



Deepak Kamra
General Partner
Canaan Partners

Deepak joined Canaan in 1991 after eleven years of operating responsibility in the telecommunications, computer, and software industries. Prior to joining Canaan, he held senior sales and marketing positions at Aspect Communications, a successful Silicon Valley based startup in the call-center and switching industry.

He previously held positions at ROLM Corporation, and was General Manager of a division of TRW Datacomm International. He received a Bachelor of Commerce degree from Carleton University and an MBA from the Harvard Business School.

Deepak led Canaan's investment in Acme Packet, AllBusiness.com Bharat Matrimony, Concord Communications, DoubleClick, iPrint.com, Latitude Communications (acquired by Cisco), Match.com, PriorityCall Management, Recourse Technologies, SuccessFactors, and SalesLogix. He also serves on the Boards of Directors of Aperto Networks, e4e, ON24, and Zmanda.

Quaker BioVentures



P. Sherrill Neff
Founding Partner
Quaker BioVentures

Previously: President, COO, and Director of Neose Technologies, a publicly traded life sciences company. Senior VP, Corporate Development at U.S. Healthcare, a leading publicly traded HMO. Managing Director in the investment banking division of Alex. Brown & Son. Corporate attorney at Morgan, Lewis & Bockius.

Current Board Responsibilities: Amicus Therapeutics, Biolex Therapeutics, Neuronetics, Ophtherion and Regado Biosciences

Board Observer Responsibilities: Argolyn

Prior Board Participation: BioRexis Pharmaceutical Corporation and Medmark

Other: Former Chairman of the Greater Philadelphia Venture Group, Former President of the Pennsylvania Biotechnology Association. Currently board member for Resource Capital Corporation (NYSE:RSO), University City Science Center, Biotechnology Institute, and the Policy Board of WXPB. Former board member of following publicly traded companies: Resource America, The Bancorp, Jefferson Bank, Neose Technologies.

Education: B.A. from Wesleyan University and J.D. magna cum laude from the University of Michigan Law School

MoneyTree™ Report

Q&A